



**PRESTARIANG®**

**PRESS RELEASE**

## **PRESTARIANG FIRST QUARTER SEES CONTRIBUTION FROM PROMISING NEW SECTORS**

**- 1Q FY2013 PAT Increased by 12.5% to RM9.0 million Q-o-Q -  
- Declares 2.50 Sen Interim Dividend –**

**KUALA LUMPUR, 22 MAY 2013 – PRESTARIANG BERHAD** (“Prestariang” or the “Group”), today announced its first quarter results for financial year 2013, from 1 January 2013 to 31 March 2013 (“1Q FY2013”) recording a profit after tax (“PAT”) of RM9.0 million, an increase of 12.5% from previous year corresponding quarter on the back of RM26.2 million revenue. This prompted the Company’s Earnings Per Share (“EPS”) for the quarter to rise to 4.09 sen.

The Group is pleased to declare an interim dividend of 2.50 sen per share totalling RM5.5 million for the quarter in relation to 1Q FY2013 results. The interim dividend will be paid to the Group’s eligible shareholders on 20 June 2013 with the ex-entitlement date on 7 June 2013. Since listing in July 2011, Prestariang has to-date declared a total dividend of 20.50 sen per share or RM45.1 million which represents 59.4%<sup>1</sup> of total return on investment to shareholders.

The positive PAT growth for the reporting quarter was achieved with stronger net profit margin of 34.4% compared to 29.5% quarter on quarter. The higher net profit margin was mainly contributed from its training and certification (“T&C”) business, in particular IC CITIZEN<sup>2</sup>, which trained and certified a total of 21,550 students for the reporting quarter, the highest since the certification was launched in 2011. The Group expects student numbers for IC CITIZEN training to double up by end of 2013. Softer revenue was recorded for the overall quarter due to lower contribution from the Group’s software and management (“S&M”) business.

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<sup>1</sup> Based on capital appreciation of 33.00 sen (IPO price of RM0.90 and closing price of RM1.23 on 31 Mar 2013) and total dividends declared of 20.50 sen since IPO (FY2011 of 8.00 sen, FY2012 of 10.00 sen and FY2013 of 2.50 sen).

<sup>2</sup> IC CITIZEN is the first certification program in the world specially developed and designed to produce digitally literate and responsible citizens. This unique yet universal certification program aims to impart Acceptable Usage Policy (AUP) that lays down rules of acceptable “netiquette” or behavior that should be applied when operating digital devices and using the internet.



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Prestariang also realized its first revenue contribution from the Oil and Gas (“O&G”) sector of RM1.2 million. The Group has successfully penetrated into the O&G sector when its wholly-owned subsidiary, Prestariang Systems Sdn Bhd (“PSSB”) received the approval from the Ministry of Finance for the implementation of the Professional Skill Set for Oil & Gas Industry Program worth RM4.8 million in December 2012. Subsequently, on 24 April 2013 PSSB has also entered into a Memorandum of Agreement with GEMS Malaysia Sdn Bhd to implement the Graduate Employability Management Scheme 2.0 – Oil and Gas Sector worth RM2.0 million. As Prestariang’s T&C business is highly synergized along with its S&M business, further contributions from this sector will be expected from the supply of Autodesk license products. PSSB has just received the Autodesk Award for being the best performing reseller 2013 for Autodesk license software for the O&G sector in the South East Asia Region.

Moving forward, Prestariang’s core business in the ICT sector will continue to provide stable and recurring income for the Group, while its new businesses in the O&G sector, home grown IPs as well as education shall be its catalysts for growth.

The Group has recently completed the development of two new homegrown IPs in T&C programs namely *SMARTGREEN* and *Proficiency in Enterprise Communication (“PEC”)*. *SMARTGREEN* introduces emerging green IT principles significant to decision making in IT systems and businesses in the new millennium where preservation of the environment and natural resources as well as minimizing carbon footprint are priority. *PEC*, on the other hand, is a trusted and reliable English test that assesses language competency for non-native speakers of English for occupational purposes. Both these programs are scheduled for launch this year.

Prestariang’s newly launched University Malaysia of Computer Science and Engineering (“UniMy”), is expected to receive its first batch of student intake for its Foundation in Computing & Engineering course starting July 2013. In preparation to operationalize UniMy, RM1.5 million was expensed off in the current quarter for the set up and marketing initiatives of the university.

### **Summary of Prestariang’s 1QFY2013 results**



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	<b>1Q 2013</b>	<b>1Q 2012</b>	<b>Change (%)</b>	<b>FY2013</b>
Revenue (RM million)	26.2	27.1	<b>(3.3)</b>	26.2
Profit After Tax (RM million)	9.0	8.0	<b>12.5</b>	9.0
Earnings Per Share (sen)	4.09	3.65	<b>12.1</b>	4.09
Dividend Per Share (sen)	2.50	2.00	<b>25</b>	2.50

- End -

### **About Prestariang Berhad ([www.prestariang.com.my](http://www.prestariang.com.my))**

Founded in 2003, Prestariang Group (“Prestariang” or the “Group”) is a major player in ICT training and certification as well as distribution of license software and management in Malaysia. The Group offers over 50 certification courses nationwide in partnership with Microsoft, Autodesk, IBM, Oracle, CompTIA, EC-Council, Certiport, Prometric, PearsonVue and many more.

Prestariang operates a unique business model in which its ICT training and certification services are synergistically integrated to complement its software license distribution and management services. Since inception, Prestariang has trained and certified approximately 200,000 participants in the ICT Education and Oil & Gas sectors; and have distributed and managed over two million software licences in Malaysia.

In 2013, the Group ventured into the education business through its wholly owned subsidiary, Prestariang Education Sdn Bhd, with the opening of University Malaysia of Computer Science and Engineering (“UniMy” or the “University”). Its education arm is poised to strengthen Prestariang’s holistic approach to the ICT industry in Malaysia.

Prestariang has also developed its own proprietary training and certification programs where it owns the Intellectual Property (IP) rights. IC CITIZEN - the first of its kind certification on internet etiquette was launched in 2011 and globally marketed in partnership with US-based Certiport to a network of approximately 10,000 centers in 152 countries. To-date more than 60,000 students have been trained and certified. The Company has recently completed the development of two new IPs namely SMARTGREEN and Proficiency in Enterprise Communication (PEC), gold award winner for educational innovation at the International, Innovation & Technology Exhibition (ITEX) 2013 Exhibition, and the Invention, Innovation and Design Expo (IIDEX) 2013.

Prestariang has three direct subsidiaries and two indirect subsidiaries with total market capitalisation of over RM300.0 million and was included in the FTSE Bursa Malaysia Fledging Index on 19 December 2011.

### **About University Malaysia of Computer Science and Engineering ([www.UniMy.edu.my](http://www.UniMy.edu.my))**

UniMy is founded by Prestariang Education Sdn Bhd, a wholly owned subsidiary of Prestariang. UniMy is the first boutique university devoted to providing specialized ICT education particularly in computer science and computer engineering. Established under a private-public initiative to produce market-ready computing professionals and talents in the country, UniMy collaborated with the University of Melbourne through its Melbourne School of Engineering to adopt the same level of quality assurance and quality control in academic board processes and external examination. UniMy embarked on an integrated new approach to tertiary education where it is also collaborating with leading global IT players including Microsoft, IBM, Huawei, Dell, Autodesk and EC Council. These companies are committed to contribute on student development activities – from curriculum design, student projects, internship, teaching and learning technology to career placement.

UniMy currently offers an integrated 1+3+1 Computer Science and Computer Engineering programmes starting from Foundation, Bachelor of Science and Master of Science with faculty-students ratio of 1:10 to ensure quality education. Committed to showcasing the ‘best of breed’ outputs while aiming to become a world leader in integrated multi-disciplinary and intensive application of Computing Science in Emerging Science, UniMy is also set up as Malaysia’s hub of Nanocomputing Technology.

At present, UniMy operates from a temporary campus in Cybjeryaya with a capacity to accommodate up to 2,000 students. A new purpose-built campus, with a capacity to accommodate up to 3,000 students, is in the pipeline for completion in 2016.



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